

Custom Memorial Experiences

HONORING EVERY LIFE LIVED



Fellows, Helfenbein & Newnam

FUNERAL HOME, P.A.

FHNFUNERALHOME.COM

The Most Important Questions to Ask Before Choosing a Funeral Home

“What is the best way to honor my loved one?”

“Who has the most experience to guide me and my family?”

“Will the assistance my loved one deserves be affordable?”

Families are looking for the best.

When families plan for a funeral or cremation, they do so with the expectation that unique and personalized services will be planned and carried out perfectly. There is trust in the ability of the funeral home to honor a life lived with the dignity he or she deserves. These services need to be performed in a way that keeps the expense reasonable.

Our service to you does not end when the services are over.

When you place your trust in Fellows, Helfenbein & Newnam, you can rest assured that your unique vision will be carried out to honor your loved one with clear, up front pricing. Our compassionate staff is committed to assist you before, during and long after your loved one is honored.

Create Custom Memorial Experiences

The Fellows, Helfenbein & Newnam families have been a part of their communities for decades, and we are ready to offer your family the same ‘above and beyond’ assistance you have come to expect. Our dedicated colleagues have joined us because they too believe in our mission to create memorable experiences.



Honoring Every Life Lived

At Fellows, Helfenbein, and Newnam, it is our honor and privilege to assist families in planning meaningful and honorable ceremonies. We encourage you to work alongside our dedicated professionals to create a one of a kind tribute to honor your loved one's life. So often we forget that a final farewell is an experience for survivors. Allow our team of highly trained short-term event planners to create a one-of-a-kind tribute to a life lived.

Our Promise To You

We will create an unrivaled experience through practical innovation and attention to detail.



"Dad always said his happiest times were spent with family and friends on the waters of the Chesapeake."



"Mom loved her garden., planting flowers each Spring and watching them blossom all Summer."



Custom Memorial Experiences

Whatever Your Groove

Music is a powerful way to set the scene for your time of remembrance. Whether your loved one enjoyed traditional hymns, Motown hits or Yacht Rock, we stand ready to provide custom playlists for your home or ours, or to engage our network of trained musicians to evoke the memories of times spent together

Remembrance Stationery

We specialize in creating personal Remembrance Stationery to be shared with family and friends. Baseball cards, sporting event tickets, recipe cards, bookmarks and more can be created by our tribute design team to showcase a life lived.





Why should I have a licensed director at my memorial ceremony?

Assistance During the Ceremony

On the day of the ceremony, you should be focused on family, friends and your loved one, not hosting an event. Our licensed team displays memorial items and photos to have present at the ceremony. If a video tribute is planned, we meet with the video technician prior to test the video and audio equipment. All enhancements for the ceremony will be confirmed and all participants' compensation will be distributed.

We receive and photograph the flowers as they arrive so that you have a record of who sent each piece. Our team ensures that seating is reserved for family and special guests and that all displays are properly presented.

We manage parking and reserve parking areas for the family and provide staff to assist when space is limited. If it is raining, we are there to escort guests from their cars into the building with large umbrellas. Valet parking may also be made available by our staff for the convenience of guests attending the ceremony.

Our staff will welcome guests and encourage those attending to sign the guest book. We will ensure guests are invited to join family in fellowship following the ceremony and distribute directions if necessary.

Most importantly, we are prepared for any emergency. Should there be a change in any aspect of the ceremony we will provide a seamless transition for the comfort of attendees.

When it comes to honoring a loved one, we ensure that everything is overseen with perfection.

We think of everything so you don't have to.



Feeling Overwhelmed?

We Are Here for You

Unique to our organization, concierge assistance is provided to all families we assist. Our concierge team provides guidance days, weeks and even months after the loss of a loved one. Whether questions include settling affairs of a deceased or preparing one's own plans for the future, our team is there to assist.

Social Security, insurance claims, or simply what needs to be done next are but a few of the many concerns encountered immediately after a loss. Using our informative checklists and resource guide, we provide you the tools and necessary assistance to navigate this often confusing time.

OUR GRIEF THERAPY DOGS



Pearl



Willow

“Dogs leave pawprints in our hearts.”

- Author Unknown

Pearl and Willow

Our grief therapy dog, Pearl, is a Blue Merle Aussiedoodle. When Pearl is not at work serving families in the Easton community, she can be spotted at one of her volunteer programs with Pets on Wheels, Camp New Dawn, visits at Talbot Hospice and reading with Easton Elementary second graders once a week. She always greets everyone with a smile and is a true treasure to all.

Our newest addition to the staff is Willow. She is a Whoodle, which is a mix between a soft coated Wheaten Terrier and a Poodle. Willow will be visiting our location periodically and serving as a grief therapy dog in our Chestertown region.

SERVICES



"Food is symbolic of love when words are inadequate." - Alan Wolfelt



We've Got You Covered

Complete Food & Beverage Options

Food and Fellowship has always been an integral component of family gatherings. Our catering offerings can assist in eliminating another task during an already overwhelming time.

Floral Needs

We can help you create the most customized and personalized floral arrangements to highlight your favorite crabber, hunter, gardener, Orioles lover, and many more. Include us in the conversation of your loved one's life and we can help design an arrangement that will certainly be something to remember over time.



"The flower that follows the sun does so even on cloudy days." - Robert Leighton





Honoring Those Who Served

Our family of professional associates are proud to care for veterans and their families. It is our way of expressing gratitude for their service to the country. We assist community members in navigating and securing the honors they so richly deserve. Working closely with State and National Veterans Cemeteries, including Quantico and Arlington National Cemeteries, we have decades of experience in obtaining every benefit available.

Benefits for those who have served include:

Cemetery Space

Columbarium Space

Headstone or Grave Marker

Cemetery Honors

Flag

Dependent Eligibility



All-Natural Green Burial

Offered exclusively through Fellow, Helfenbein & Newnam

Natural Green Burial offers a unique all-natural method to traditional burial. A biodegradable casket or shroud will be used to place the deceased in a hand-dug grave space. A concrete outer enclosure is not used in this unique method of disposition. After the interment, a river rock is placed to mark the space.

No chemical treatment is used in this process. Private visitations may still be performed without embalming.

Fellows, Helfenbein & Newnam Funeral Home is proud to own cemeteries that offer Green Burial, which ensures that every aspect of the process is overseen by our team of knowledgeable professionals.



UNIQUE OFFERINGS



Motorcycle Hearse

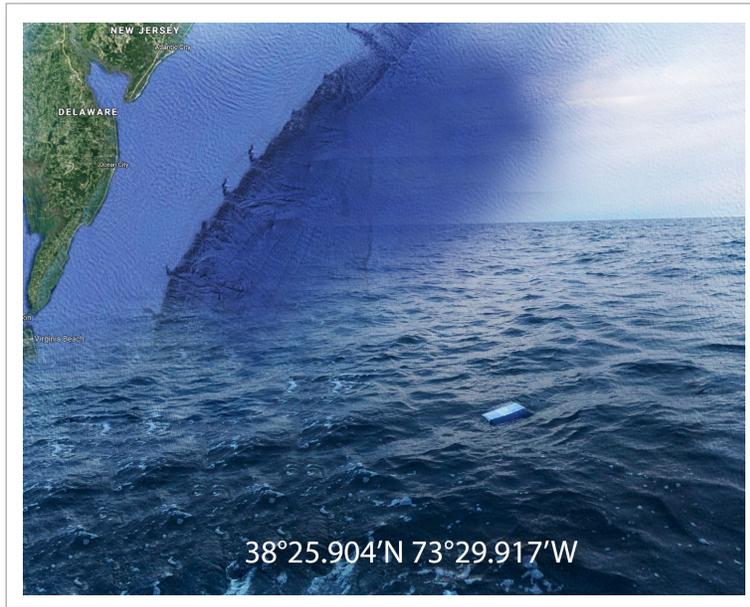
For those wishing to break tradition, you will find the 19th century styling of this hearse offers a unique means of transporting your loved one to their final resting place. A motorcycle hearse makes a statement and personalizes the ceremony to provide a special remembrance.

Take one last ride down the memorable streets that mean the most and make the opportunity of this final ride a meaningful one.

Second Line Celebrations

Create a one of a kind celebration by including a New Orleans style six piece jazz ensemble! Our exclusive Tribute band can create a memorable experience anywhere you see fit, including at any of our facilities, your neighborhood, church, or other venue. Nothing quite says celebrating a life lived like dancing to the beat of celebratory music!





Private Atlantic Scattering

This tribute oversees the placement of cremated remains in the Atlantic Ocean using a biodegradable scattering urn. Each family is provided photographs and a certificate depicting a map and GPS coordinates of where their loved one was placed in the ocean waters. This tribute includes bio urn and private scattering.

Highlander Bagpiper

To mourn the passing of a loved one a traditional piper can play at a tribute of one's choosing as a means of respect. For centuries, it has always added a special touch to any ceremony with their unique and individual sound.





Ensuring Your Loved One Never Leaves Our Care

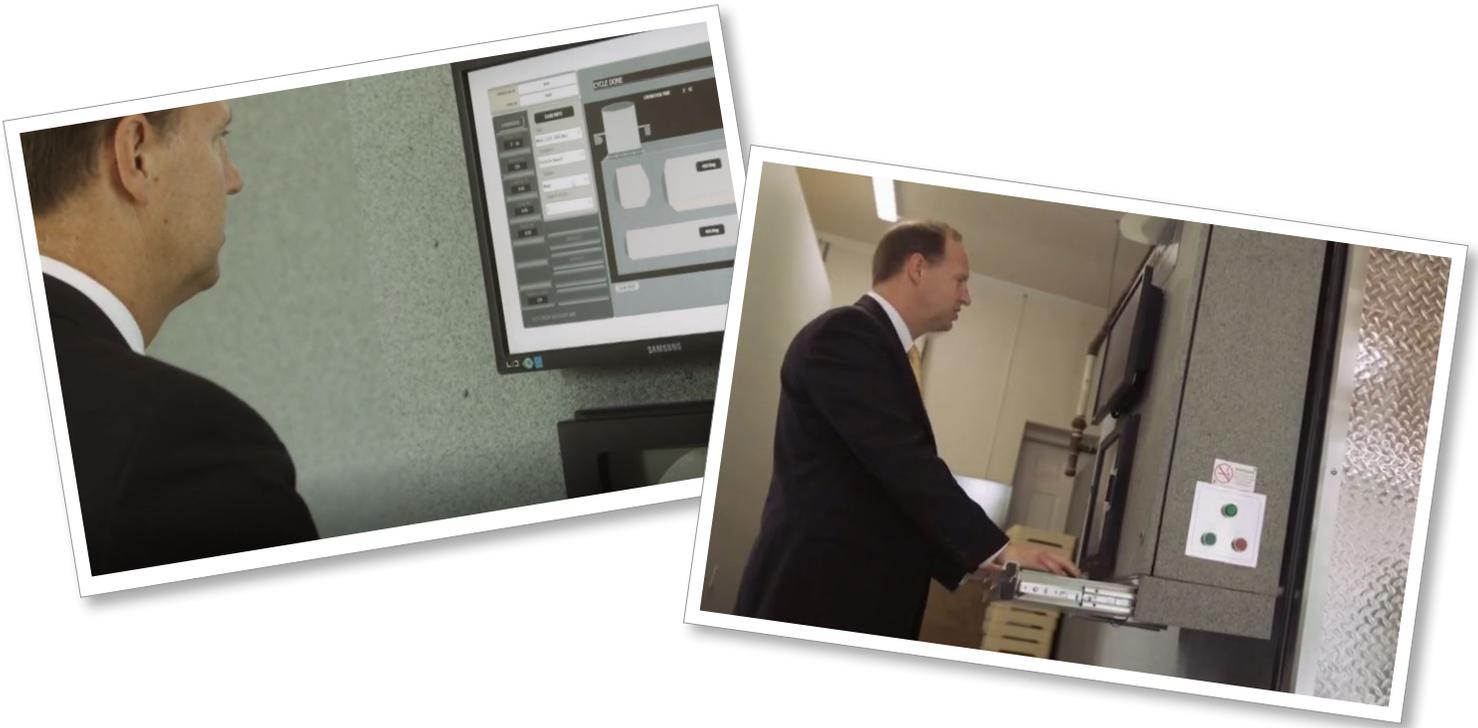
Many funeral homes outsource the most important part of cremation, the cremation process itself. We strongly believe in never doing so. We transport and care for the deceased and operate our own crematory to ensure the level of care meets our community's standards.

Positive Identification

We have a unique process for identifying those entrusted to our care. First, we immediately place a personal identification bracelet on the deceased that is recorded into our proprietary system. Then, fingerprints may be secured and all personal property inventoried. Next, a unique identification number is given to the deceased. This number is used throughout the cremation process, and a stainless-steel tag with this number accompanies the decedent during the cremation. Finally, we have multiple assurance points to verify all wishes and directives are followed before, during and after the cremation.

Private Farewell

The opportunity is always offered to have a final viewing in a comfortable atmosphere at our convenient locations. Everyone in our care is bathed with dignity and optional dressing in clothing of choice is available.



Certified Crematory Operator

Our crematory operators have been through an extensive training and certification process. A majority of our operators are also licensed funeral directors. We oversee the crematory, meaning that your loved one never leaves our care. We are regularly inspected by the State of Maryland and are open to inspection at any time.

Returning Cremated Remains

When cremation is complete, all cremated remains are secured in an inner liner and clearly labeled. Once sealed, they are placed in the urn selected. Our team of professionals will oversee the transportation to the cemetery of choice, arrange for interment at a military cemetery, provide for shipping, conduct a dignified private scattering, or prepare the remains for receipt by the family.



There's More Than One Way to be Remembered

Art and Memory Glass

With keepsake remembrances, your loved one never leaves you. Our partners can memorialize your loved one in a tasteful, one of a kind piece of glass artwork to display in your home. Our handcrafted keepsakes are created by interweaving small portions of cremated remains with a swirl of your chosen color. One of a kind designs are available upon request.

Life Gems

Create a certified, high-quality diamond from cremated remains of your loved one as a memorial to their beautiful life. Life Gems are an amazing way to embrace your loved one each day. Take them with you everywhere you go. Allow them to comfort and support you when and where you need it.

Thumbies

We have the technology to take your loved one's thumb print and see that it is engraved into gold and silver to create stunning jewelry. Give your family Thumbies at a memorial service or on an anniversary or holiday. We preserve the print for you so you can purchase a Thumbie at any time. Thumbies are a beautiful way to keep the memory of your loved one alive and close to your heart.

**Ask about other memorial jewelry options.*



Planning Today...Not Tomorrow. Together...Not Alone.

Planning ahead is virtually stress free. Taking the time now to prepare the information leads to pressure free decisions that are the right choices for individuals and families.

There are also several financial advantages to making plans in advance. Including:

- ✓ Protection from Inflation
- ✓ Medicaid Security
- ✓ Tax Free
- ✓ Reduced Emotional Stress
- ✓ Estate Planning
- ✓ Budgeting
- ✓ Eliminate Financial Discussions



Travel Assurance Program

Traveling around the world or across the country, the Travel Assurance Program is ready to assume the financial and logistical burdens of repatriation with just one call to our team of caring professionals.

Benefits Include:

- Transportation from place of death to local licensed facility.
- Preparation necessary for transportation.
- Securing appropriate documentation.
- Transportation to nearest appropriate airport in approved receptacle.
- All airfare charges for the deceased.

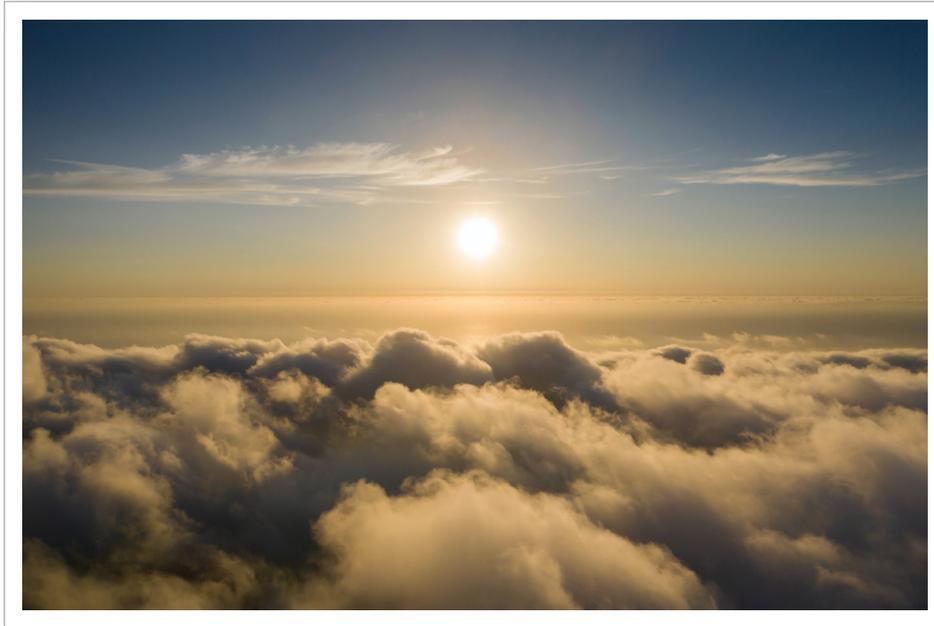
Dogwood Travel Protection
(410) 604-3862
101 Dundee Avenue, Chester, MD



Some angels have two wings,
while others have four paws.

When faced with the loss of a pet, rest assured that our team of professional associates will provide the comfort you need. Through offerings of private individual pet cremation and pet burial we can give you the best options to suit what your preferences might be.

We can provide assistance in transportation from place of passing to our facility and also offer a wide variety of memorial keepsakes to honor your family's best friend.



Our Guarantee of Excellence

We believe that trust is built on a relationship of openness and honesty. That is our pledge to you.

On the following pages we have provided you with an itemized schedule of our fees for the services we provide. We recognize the fact that some of our fees are different than fees for services in some other area funeral homes. The fees charged by others, whether greater or less, are not for comparable services.

We are committed to memorializing the life and accomplishments of your loved one. We sincerely believe that his or her life was special in many ways, and that the relationships forged by that life must not be ignored as we plan an appropriate tribute. We rely upon your openness in sharing the unique qualities of the life lived in order for us to create the appropriate recommendations for a personal tribute. Just as every life is different, we will work with you to design a memorial experience that is as unique and as special as your loved one. All that we do should assist in remembering his or her life in a beautiful and unique way.

Our Promise to You

Should we fail to meet your expectations or to provide value for the fees you are charged, please let us know immediately. We will work to correct any deficiency. If we are unable to resolve the matter to your complete satisfaction, we will make an appropriate adjustment in our fees.

CEMETERIES



CREMATION GARDENS
MAUSOLEUM
VETERANS SECTION

BURIAL SITES
COLUMBARIUM
GREEN BURIAL

Woodlawn Memorial Park

11365 Ocean Gateway, Easton, MD • (410) 822-4282 • WoodlawnEaston.com

Bestgate Memorial Park

814 Bestgate Road, Annapolis, MD • (410) 841-6255 • BestgateMemorialPark.com

Stevensville Cemetery

808 Main Street, Stevensville, MD • (410) 643-2226 • FHNFuneralHome.com



One of a Kind Memorials

Creating one of a kind memorials to last generations and commemorate special interests.

Our family at Shore Memorials has been caring for the community for generations. We are working directly with various quarries to bring prompt and affordable monuments and granite work to our customers.

Our knowledgeable associates will assist with designing a memorial to fit your ideas and budget.



ShoreMemorials.com
(410) 778-0055

PAYMENT POLICY

To lose someone you love is one of the most emotionally challenging times in life. It can be overwhelming and can impair one's judgement. Therefore, it is important to be realistic with funeral expenditures. We want to assist you in planning the most meaningful celebration to honor your loved one's life while also keeping in mind your financial well-being after services are over. It is important that arrangements reflect your wishes within the budget you set forth.

Our compassionate staff will work to meet your requests in planning a one of a kind ceremony to highlight the life your loved one lived. Before you conclude conversations with our directors, they will discuss the following terms for payment with you and provide an itemized list of Goods and Services that you have selected.

For your convenience we accept the following methods of payment:

1. Cash Advance Items – These are third party items that we assist with facilitating payments to guarantee a smooth ceremony. Examples of these are clergy, church, or musician honoraria, death certificates, and newspaper obituaries. Since payment is required when their services are rendered, we request these funds at the time of arrangements. Payment can be made by cash, check, credit card or money order.

2. Funeral Account – We are a family-owned business that strives to serve every family as if it were our own. In order to offer premier selections for the client-families we service, we are reliant on funeral payment to be determined at the time of arrangements or prior to setting the funeral date. We accept the following forms of payment:

- A fully funded pre-arranged funeral.
- Cash, Check, Money Order, or Credit Card
- Life Insurance policies collected through Tribute Insurance Assignments. Policies must be assignable to the funeral home. Any policy that is contestable will not be accepted as a viable payment method. Service information will not be determined until Life Insurance proceeds have been confirmed by the funeral home.

In cases where the deceased's estate must stand the burden of paying the funeral expenses, we ask that a family representative pay the funeral expenses and file claim for reimbursement with the loved one's estate.

At least one family representative and Fellows, Helfenbein, and Newnam Funeral Home must mutually agree upon financial responsibility. Please let us know which method of payment you prefer and if you have any questions.

OUR LOCATIONS

FHNFUNERALHOME.COM

info@fhfuneralhome.com



408 South Liberty Street, Centreville, MD
(410) 758-1151



106 Shamrock Road, Chester, MD
(410) 643-2226



200 South Harrison Street, Easton, MD
(410) 822-3131



130 Speer Road, Chestertown, MD
(410) 778-0055



106 W. Sunset Avenue, Greensboro, MD
(410) 482-8914



370 West Cypress Street, Millington, MD
(410) 928-5311



814 Bestgate Road, Annapolis, MD
(410) 897-4852

Service Offerings and Pricing Tool

*(Subject to change without notice.)
Effective: January 1, 2021*



Service Offerings and Pricing Tool

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically request, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Service Options

Basic Services and Overhead.....\$1,995

- Consultation with Family and Service Officiant
- Securing and Filing Death Certificate and Burial Transit
- Preparation and Filing Newspaper Notification
- 24-hour Telephone Service
- Typical Business Overhead Expenses

This fee for our basic services and overhead will be added to the total cost of the funeral arrangement you select. This fee is already included in our charges for direct cremation, immediate burial, and forwarding or receiving of remains.

Care of the Body.....See Pricing Below

- Transfer of Remains to Funeral Home\$575
 - Transfer of Remains Beyond 25 Miles, \$3.00 per mile
- Other Preparation of the Body – washing, disinfecting, dressing, cosmetizing.....\$325
- Embalming.....\$895
 - Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with public visitation

Ceremony Service.....See Pricing Below

- Visitation, *Use of Staff and Facility or Off-Premises Oversight*
 - Three to Four Hour Visitations.....\$850
 - One to Two Hour Visitation.....\$525
 - Private Family Viewing (One Hour).....\$225
- Funeral or Memorial Service, *Use of Staff and Facility or Off-Premises Oversight*.....\$495
- Graveside Service, *Equipment and Staff*.....\$370
- Reception Fee, *Accommodations and Convenience (Food Additional)*.....\$600
- Weekend Fee.....\$250

Other Service Charges.....See Pricing Below

- Special Care of Autopsied Remains.....\$700
- Special Care of Tissue, Organ, or Long Bone Donor Remains.....\$1000
- Refrigeration of Unembalmed Remains (*Per Day*).....\$125
- Pacemaker Removal for Cremation Purposes.....\$125
- Advanced Booking Fee (*when services are scheduled more than a month out*).....\$100
- Transfer of Cremated Remains to Designated Container.....\$75



Automotive Options.....See Pricing Below

- Funeral Coach (Hearse).....\$375
- Limousine.....*Prices Vary*
- Flower Care & Transportation.....\$125
- Lead/Errand/Utility Car.....\$125

Miscellaneous Cemetery Expenses.....See Pricing Below

- Tent, Chairs, Greens for Interment.....\$475
- Grave opening charge for cemeteries not providing this service.....\$1,095
 - For Cremation Burial.....\$395
- Vault Company Overtime Charge
 - Services after 3:00 pm (*per hour*).....\$100
 - Weekend Service.....\$400
 - Holiday Service.....\$600
- Chairs and Greens for Interment.....\$250
- Removal of Excess Dirt from Cemetery.....\$150

Merchandise Options

A complete list of Casket, Outer Burial Containers, Cremation Containers, and Permanent Cremation Urns will be provided at the funeral home.

- Casket Price Range.....\$1,475 - \$45,250
- Outer Burial Containers.....\$1,195 - \$32,400
- Cremation Containers.....\$375 - \$5,850
- Permanent Cremation Urns.....\$125 - \$2,895
- Outer Enclosures for Airline Transportation.....\$250 - \$795

Service Merchandise Enhancements

- Custom Memorial Package.....\$550
 - Register Book
 - Memorial Portrait
 - Remembrance Cards (100)
 - Journey of Remembrance Tribute DVD
 - Personalized Memorial Website
 - Wildflower Seeds
 - Laminated Bookmarks
 - Acknowledgement Cards
- Memorial Merchandise Sold Separately
 - Register Book.....\$45
 - Memorial Portrait.....\$125
 - Remembrance Cards (100).....\$100
 - Tribute DVD.....\$150
 - Wildflower Seeds.....\$25
 - Laminated Bookmark.....\$4
 - Acknowledgement Cards.....\$25
- Use of Tables and Chairs for Reception at Another Facility.....\$325
- Thumbsies.....*Prices Vary*
- Custom Cremation Keepsakes.....*Prices Vary*



Service Bundles

Forwarding Remains to Another Funeral Home/Mortuary.....\$3,640

- Transfer of Remains
- Basic Services and Overhead
- Embalming
- Hearse Transportation to Airport (25 Miles)

*Vehicle used beyond 25 miles will be charged \$3.00 per mile

This does not include use of facilities for any services, rites, or ceremonies prior to forwarding the body

Receiving Casketed Remains from Another Funeral Home/Mortuary.....\$2,915

- Basic Services and Overhead
- Temporary Shelter of Remains (3 days)
- Utility Vehicle Transportation of Remains to Cemetery or Crematory

*Vehicle used beyond 25 miles will be charged \$3.00 per mile

This does not include use of facilities/staff/automotive for any services, rites, or ceremonies

Immediate Burial without Ceremony.....Starting at \$3,315

- Basic Services and Overhead
- Transfer of Remains
- Other Preparation of the Body
- Temporary Shelter of Remains (3 days)
- Utility Vehicle Transportation to Cemetery within 25 Miles

*Vehicle used beyond 25 miles will be charged \$3.00 per mile

Casket cost not included and will be determined from the range stated in “Merchandise Options”

This does not include use of facilities/staff/automotive for any services, rites, or ceremonies

Direct Cremation without Ceremony.....Starting at \$3,395

- Basic Services and Overhead
- Transfer of Remains
- Other Preparation of the Body
- Temporary Refrigeration

Cremation cost itself is not included, options range from \$500 - \$700

Cremation container cost is not included and will be determined from available range.

Cremation container range is \$375 - \$5,850 or no charge if acceptable container is provided by family. The container must meet minimum requirements set forth by crematory.

This does not include use of facilities/staff/automotive for any services, rites, or ceremonies

Limited Funeral Service.....\$5,060

- Professional Service and Overhead
- Transfer of Remains
- Hearse to Cemetery
- Embalming and minimal cosmetic application; no hairdresser services included
- One Hour Visitation at Funeral Home Prior to Funeral Service on Weekday
- Funeral Service at Funeral Home on Weekday
- Graveside Committal Service

*Vehicle used beyond 25 miles will be charged \$3.00 per mile

Casket cost not included and will be determined from the range stated in "Merchandise Options."

This does not include any cash advance items or an outer burial container.



Green Burial offered exclusively by Fellows, Helfenbein and Newnam

Through our partnerships with our family owned cemeteries, Woodlawn Memorial Park (Easton, MD) and Bestgate Memorial Park (Annapolis, MD), our professional staff is able to assist in planning and designing completely green funerals. All services are performed deliberately and intentionally with our Carbon Footprint in mind. Fellows, Helfenbein, and Newnam ensures that all products utilized in sanitary bathing of the deceased are environmentally friendly. Our Green Services forego any formaldehyde-based embalming, metal or concrete outer enclosures for the biodegradable casket, and heavy machinery to open and close the grave. All materials used for casketed or cremated remains burials must be constructed of environmentally sustainable materials, such as bamboo, seagrass, willow, and pine.